

Anything the Mind Can Conceive And Believe, It Can Achieve

You can make your dreams come true! Here are a few simple ideas developed over the years that, if followed, can help turn your hopes into realities.

1. **Decide what you want.** Success begins with a dream, and the first step in making dreams come true is to know what you want. Have a mental picture of your goals. The mind's eye must see the things you want. When your mind has a strong mental picture, it will begin to change your dreams into realities.
2. **Write your goals down.** You must put your "wants" into visible form. Write your dreams on paper as you would a grocery list and be definite. Place written reminders around the house so that you never lose sight of your goals. Gather pictures of the things you want from magazines and brochures and place them on a large poster where you can see them daily. Think of them constantly. Remember, thoughts can become reality'
3. **Develop a plan of action.** There is no such thing as something for nothing. What must you give in services? What price must you pay? If your goal is to be in the queen's court - or perhaps to be queen determine what you need to do during the year. Work it out and don't let one day pass that you do not meet your goal.

A queen of personal sales was once asked how she made it to the top. She replied, "I just put a basic skin care set by my front door each day, and I did not sleep until I sold it".
4. **Set your dream in motion.** Believe you will achieve it! Anything the mind can conceive and believe it **CAN** achieve.